

## Wee-Sale Pricing Guidelines

These are guidelines for pricing your items. Please remember we have a \$3 minimum, so group items together that are not worth \$3. Think about what you would pay for things and what you would consider a "great deal". We recommend 25-30% of what you paid.

EXCEPT for equipment which can be priced higher.

THE LOW RANGE REPRESENTS BRANDS FROM K-MART, WALMART, TARGET.

MIDRANGE REPRESENTS BRANDS FROM STORES LIKE SEARS, PENNEY'S, KOHLS, OLD NAVY. GAP

THE HIGH RANGE REPRESENTS BRANDS FROM LANDS END, GYMBOREE, MACY'S, LORD & TAYLOR.

BOUTIQUE you can usually go higher. (although not more than \$30 for Lilly P on the higher end)

**See boutique brands list on the consignor page to see what brands will be included in our boutique.**

JUST REMEMBER THE KEY IS TO **PRICE TO SELL** & WE ENCOURAGE YOU TO CONSIDER PARTICIPATING IN DISCOUNT DAYS.

SIZE is a HUGE factor. If you have 0-2T they MUST Be priced on the lower end, regardless of brand!!!

<u>ITEMS</u>	<u>RANGE</u>	<u>ITEMS</u>	<u>RANGE</u>	<u>OUTFITS/SETS</u>	
<u>BOTTOMS</u>		<u>TOPS</u>		2 piece matching (shirt/pant)	\$3-\$10
Jeans/Slacks/Khaki	\$3-10	Sweaters	\$3-\$10	3 piece matching	\$3-\$12
Shorts/Sweatpants/Leggings	\$3-\$5	Basic Tee with or w/o Logo	\$3-\$5	4 piece matching	\$3-\$15
Skirts/Skorts	\$3-\$7	Sweatshirts/Turtlenecks	\$3-\$6		
		Shirts/Dress Shirts	\$3-\$6	<u>ITEMS</u>	<u>RANGE</u>
<u>OUTERWEAR</u>		<u>SHOES</u>		<u>MATERNITY</u>	
Winter Coat/Jacket	\$4-\$15+	Boots - Winter & Hiking	\$3-\$7	Jeans	\$4-\$8
Snowsuit	\$5-\$12	Sneakers & Sandals	\$3-\$7	Shirts (group)	\$3-\$5
Snow pants	\$4-\$9	Pool Shoes (group)	\$3	Shorts/Skirts	\$4-\$7
Windbreaker	\$3-\$8	Slippers (group)	\$3	Pants/Capri's	\$4-\$8
Rain Coat	\$3-\$10	Dress	\$3-\$10	Dresses	\$4-\$10
Denim Jacket	\$3-\$10	Tap and Ballet (group if possible)	\$3-\$10	Suits 2 pieces	\$5-\$15
Polar Fleece	\$3-\$8			Swimsuits	\$5-\$10
Vests - lined or quilted	\$3-\$8	<u>DRESSES</u>		Nightgown	\$4-\$9
Athletic/Track Suits	\$3-\$7	Jumpers & Dresses	\$3-\$10	No Underwear or Bras (unless NEW, unopened)	
Spring Lightweight	\$3-\$7	Holiday Dresses	\$3-\$20		
		<u>PAJAMAS</u>		<u>SWIMWEAR</u>	
<u>ACCESSORIES</u>		Footed/Non-footed Sleepers	\$3-\$5	Swimsuit (group)	\$3-\$6
Hats (group)	\$3	(group smaller sizes for best sales)		Swim Trunks (group)	\$3-\$6
Gloves & Mittens (group)	\$3	2-3 piece PJ Sets (group)	\$3-\$7	Cover Ups	\$3-\$5
Scarves (group)	\$3	Nightgown (group)	\$3	Sunglasses (group)	\$3-\$4
Belts (group)	\$3-\$5	Bathrobe	\$3-\$6	Swim Diapers (group)	\$3-\$5
Purses (group)	\$3-\$5				
Backpacks	\$3-\$7				
Tights NEW (group-unless they are with an outfit)	\$3				
Socks NEW (4 or more pairs)	\$3-\$4				

